



QuantTalk

QUANTUM NETWORKS QUARTERLY DIALOGUE

PARTNER OF THE QUARTER

PARITY TECHNO SOLUTIONS INDIA LLP

Location

Ahmedabad, India

Demonstrated Strengths

- Expertise in IT networking and telecom infrastructure for hospitality environments across India and Sri Lanka
- Parity Local Service Provider (LSP) support across hospitality projects with strong backing of technical teams and experienced leadership
- Strong ecosystem of global technology partnerships and deployments across international hotel brands including Marriott



Parity Techno Solutions India LLP works with hospitality brands to deliver reliable technology solutions. The team supports hotels in strengthening their IT infrastructure while improving guest services and operations.

With expertise in networking and telecom infrastructure, Parity delivers practical solutions across connectivity, entertainment and security.

"Our partnership with Quantum Networks is built on trust and shared expertise. Working together on multiple projects has strengthened our confidence in the reliability and professionalism that Quantum Networks bring. We look forward to continuing this collaboration."

-Kunal Patel, CEO, Parity Technology Solutions

About Parity Techno Solutions India LLP

Parity Techno Solutions India LLP provides technology solutions designed for the hospitality industry. Through global partnerships and an experienced leadership team, they support hotels in building stable and efficient technology environments.

Parity continues to help hospitality brands deploy dependable infrastructure that supports both guest experiences and hotel operations, with operations extending beyond India.

"We value our partnership with Parity Techno Solutions India LLP. Their understanding of hospitality environments supports successful Quantum Networks implementations across hotel networks."

- Quantum Networks

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Zero Trust Is Not a Trend. It's a Requirement.



Networks these days support employees, guests, IoT devices and remote users at the same time.

In campuses, thousands of students and staff connect every day. In hospitality and retail environments, guests and visitors join the network frequently.

Standard security assumed that users inside the network could be trusted. That assumption no longer works.

Businesses today need clear visibility and control over who connects to their network and how it is used.

A Zero Trust approach assures that:

- Every user is authenticated
- Every device is verified
- Every session is logged
- Access is granted based on role and policy

This approach allows organizations to support large numbers of users while keeping their systems and operations protected.

At Quantum Networks, our platforms are designed to support this model to give businesses the visibility and control they need across their networks.

Our idea is simple: verify first, allow access second.

QUANTUM
RUDDER[®]
Network and Services Controller

What's New: Quantum Networks is Now OpenRoaming Certified

Quantum Networks is now OpenRoaming certified and listed among the Wireless Broadband Alliance (WBA) global partners.

OpenRoaming allows trusted Wi-Fi roaming across participating networks worldwide.



Friction-Free Access for Busy Networks



In cafés, retail spaces, campuses and coworking locations, people expect to connect to the network instantly.

Students and staff on campuses and guests in hospitality spaces, don't want complicated login steps or slow connections.

When access becomes difficult, it leads to complaints, support requests and delays in daily operations.

Friction-free network access focuses on making connectivity simple and dependable, where people can connect quickly without unnecessary steps.

In well-designed deployments:

- Users connect quickly
- The network remains stable during busy hours
- Access works consistently across locations
- Large numbers of devices can connect without congestion
- The experience stays simple for everyone

Quantum Networks builds its infrastructure with this balance in mind. Dependable network performance for businesses and effortless connectivity for users.

When connectivity works the way it should, people barely notice it. And that's exactly the point.

Customer Story:

Sheraton Grand

 Hospitality  Pune

Sheraton Grand Pune is a premium 5-star property serving business travelers, tourists and large-scale events.

With high guest expectations and critical hotel operations running simultaneously, the network needed to deliver consistent performance across rooms, public areas and event spaces.

179
Rooms

High-density event spaces

Quantum Networks upgraded the infrastructure across the property using:

- Access Points
- Switches
- Gateways
- Quantum Rudder

The result is a reliable network that supports smooth guest experiences and efficient hotel operations across the property.

"The upgraded Quantum Networks setup has completely transformed the hotel's digital experience. Guests now experience fast and reliable connectivity, while our team works more efficiently with secure access and centralized visibility."

- Arjun Owhal
Information Technology Manager
Marriott International

Qafé QUANTUM™
Your Tech Café

[Click to know more](#)

What's Brewing Inside Qafé Quantum?

Qafé Quantum is our digital space for blogs, insights and webinars. Thousands of professionals have already used it to learn about Wi-Fi and networking trends across industries. With more content on the way, it continues to grow as a go-to hub for tech learning and updates.

QUANTUM™ CLASSROOM

Where Learning Begins

Classroom has helped 2500+ professionals build strong foundations in Wi-Fi, planning and troubleshooting. From certification programs to hands-on sessions, it remains a key platform for skill development within the Quantum Ecosystem.

Stay Informed with QN Blogs:

Why Open Networks Are a Business Risk

Open networks may appear convenient, but they expose organizations to:

- No identity binding
- No device validation
- No traceable accountability
- Higher regulatory exposure
- Increased legal risk in public environments

Secure access does not have to be complicated. It must be controlled.

Read the full blog <https://www.qntmnet.com/why-its-time-to-move-away-from-open-wi-fi-networks/>

What's Next for Quantum Networks?

Your Beloved Rudder, Now More Powerful

Upcoming improvements include:

- Faster dashboard performance
- Enhanced compliance reporting
- Smarter policy automation
- Improved multi-site configuration control

More control. More visibility. Less friction.